



# 台灣生醫材料公司(6649)法人說明會

2023/12/14

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# 公司基本資料

## ■產品項目

人工腦膜、腦中風治療導管系統及其他高階醫療器材

## ■公司設立時間：2012年11月12日

## ■公司地點：竹北生醫園區

## ■資本額：新台幣4.2億元

## ■董事長：林志茂

## ■總經理：王文熙

## ■員工人數：38人



# 商業模式

## Transforming Clinical Concept to Medical Product



臨床需求

台灣生醫材料

國際品牌合作夥伴

聚焦於**臨床需求**到**產品上市**之**價值創造**

# 創新產品pipeline

與合作夥伴共同合作開發(CDMO)



台生材自主研發



2016

2018

2020

2022

2024

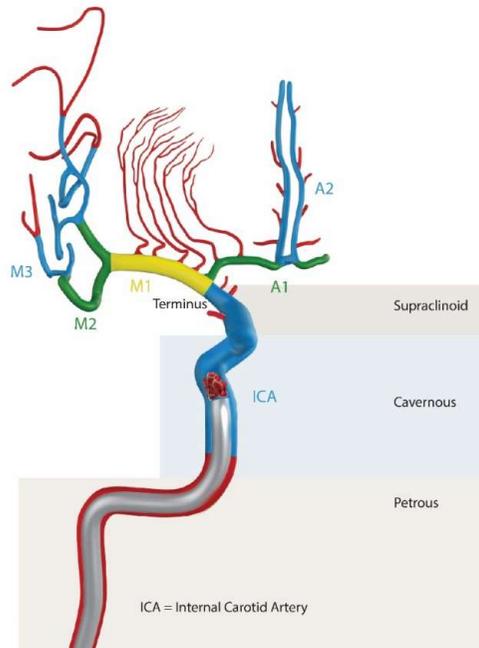
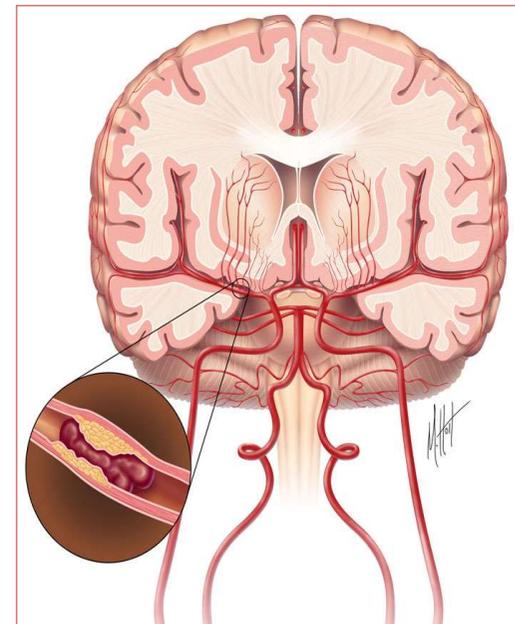
# 泡沫式人工腦膜(Foamagen)



**產品優勢:** 可**同時**完成腦膜**修補**及腦脊髓液**防漏**

**產品進度:** 與經銷商合作，積極拓展台灣市場。

# 腦中風取栓導管系統



腦血管專用導管



腦中風血塊吸除幫浦

**技術優勢:** 可吸除**深層**腦中風**血塊**之**取栓**系統  
**產品進度:** 與美國合作夥伴合作，擴展產品銷售及市佔。並同時進行其他相關產品開發，增加未來銷售動能。

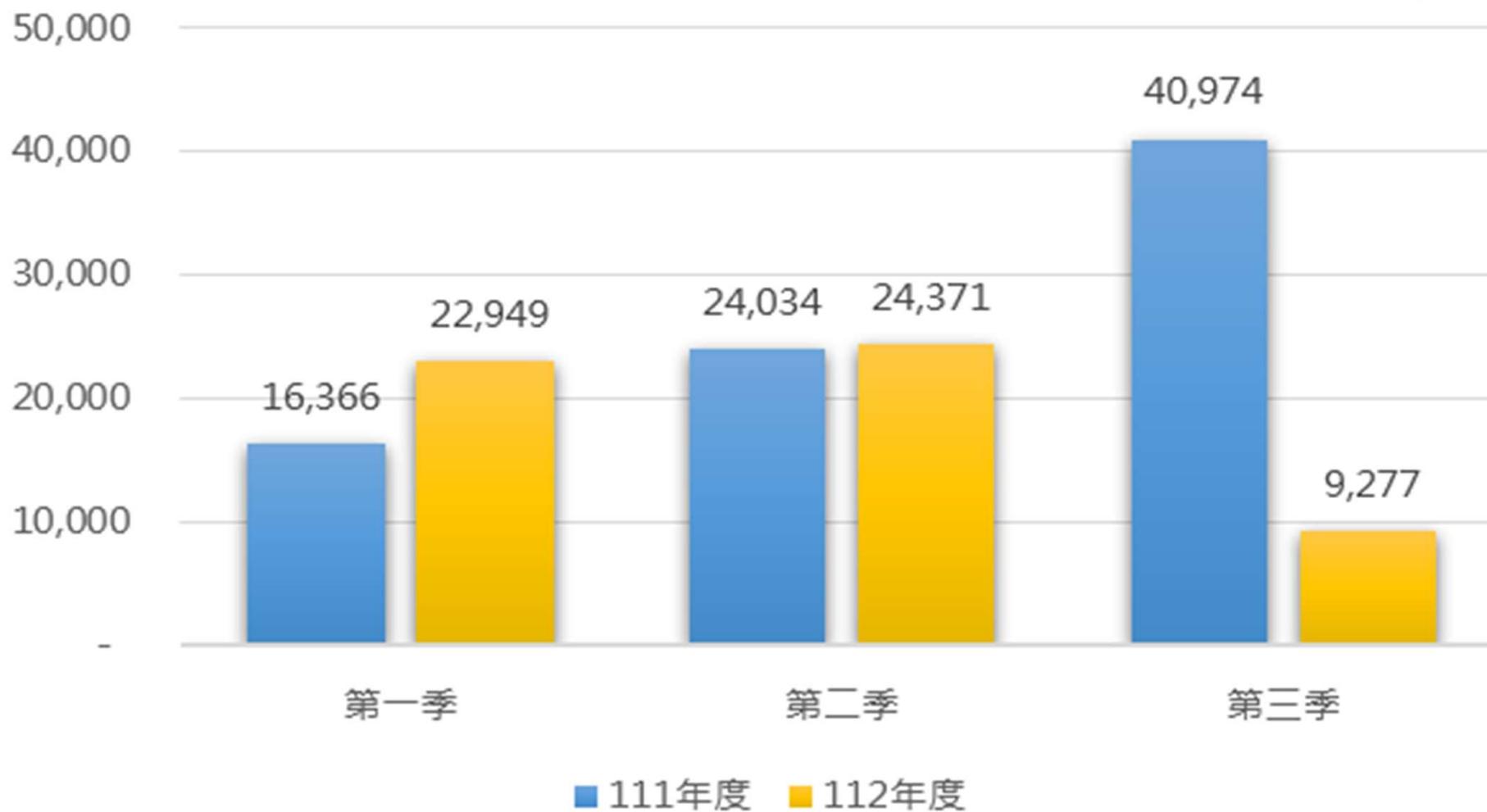
# 合併綜合損益表

單位:新台幣千元

	2023年1~3季		2022年1~3季		年成長
營業收入	56,597	100%	81,374	100%	-30%
營業成本	20,196	36%	23,480	29%	
營業毛利	36,401	64%	57,894	71%	-37%
營業費用	43,852	77%	51,269	63%	
營業利益(損失)	(7,451)	-13%	6,625	8%	
營業外收支	5,885	10%	11,381	14%	
稅前淨利(損)	(1,566)	-3%	18,006	22%	
所得稅費用	(1,099)	-2%	-	-	
本期淨利(損)	(2,665)	-5%	18,006	22%	
基本每股盈餘 (NTD)	(0.06)		0.44		

# 季營收額

單位:新台幣千元





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